

Project #7527 The Weather Company broadcast File Name 7527_TWCo_broadcast_video_script_110717.docx

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PROJECT #7527 – The Weather Company broadcast customer competitive advantages video script

OVERVIEW

This short video will highlight The Weather Company's competitive advantages for broadcast stations.

Visuals will be stock footage plus limited animation.

	vo	Visual
1	Somewhere there's a system forming. A sky clearing. A snow about to fall.	 Time-lapse/sped up stock footage clips of clouds Stock footage of a sunny sky Stock footage of a light snow falling
2	Your audience is counting on you to tell them about it—and that trust keeps them tuned in. That's why you need a weather information partner you can trust, too.	 Florida Move.mov Stock footage of someone watching a mobile device Stock footage of someone watching TV
3	That partner is The Weather Company, an IBM Business.	The Weather Company logo
4	For broadcasters who want the industry's leading technology platform, data and service to help them increase profitability and save lives, there's no comparison.	 Max Reality compilation.mp4 (1:40 to 1:43) Max Reality compilation.mp4 (0:50 to 0:53) Max Reality compilation.mp4 (1:58 to 2:01)
	The Weather Company leads the way with everything from comprehensive weather data to Watson-enabled mobile solutions.	 Stock footage of a sunny day in a residential neighborhood or generic city Stock footage of someone using a mobile device



5	It all starts with the best information. The Weather Company ingests more observation data from more sources	 Stock footage of a commercial-grade anemometer or weather station Stock footage a big white satellite dish (the sort of thing used for TV transmission)
	to generate the most accurate forecasts.	• KTRK_08-22-2016_18.20.10.mp4 (0:17 to 0:21)
6	Then there's customer service. The Weather Company's support team is ready to help, day or night.	Max Sky Kiosk San Fran.mov
	Your relationship includes ongoing training and valuable resources like graphic design services.	• WTVD_03-03-2017_23.20.22.mp4 (0:03 to 0:07)
7	You'll stand out in your market with customized, differentiated graphics, so no telecast is the same.	NAB_2017_Differentiation- Max_examples.mk2.mp4 (0:23 to 0:30 + more if necessary)
	And you can step up your game even more with Max Reality visuals.	Type on screen: Max Reality
	The Weather Company also offers Max Traffic XD, the industry's only integrated weather and traffic product.	Stock footage of a jammed highway
		Type on screen: Max Traffic XD
8	And The Weather Company keeps delivering exciting, innovative products,	Rainfall rate-modified.mov (0:03 to 0:11)
	including mobile push notifications powered by Watson.	More footage of people using mobile devices
		Type on screen: Innovation
9	The Weather Company is ready to help you engage your audience and generate revenue opportunities.	Stock footage of a diverse range of people enjoying outdoor activities in various kinds of weather: Kayaking in the rain, kids sports on a sunny day, snow skiing, etc.
		Type on screen: Customer First
10	Because the weather matters to everyone in your audience. And they	• WTVD_09-30-2016_16.20.48.mp4 (0:05 to 0:10)



	learn about it first from you.	
11	Get the highest quality data, service, and broadcast-specific weather and traffic products. Choose the leader - The Weather Company.	 Euro Earth Jet Stream.mov (0:00 to 0:02) Goes 16 IR Night Time.mov (0:03 to 0:06) Stock footage of clouds [logo] The Weather Company